

**United Suffolk Sheep Association
Board of Directors Meeting - Old Board
North American International Livestock Expo
November 12, 2011**

Called to order 7:25 PM

Board Member Present: President, Bill MacCauley, Vice-President, Donna Mays, Treasurer, Richard Schambow, Secretary, Amanda Everts (via Skype) and the following directors: Gary Hoskins, Larry Pauly, Amanda Bergsieker, Gerald Clair, Tom Burke, Kim Ketcham, Bill Gergen and Jake Falleson (via phone). Andrew Hukowicz was not present.

The meeting was conducted by President, Bill MacCauley.

Approval of Past Meeting Minutes

President MacCauley called for any corrections or additions to the minutes from the September 14, 2011 USSA Board Meeting held via conference call and there were none. A motion was made to approve the minutes of the September 14, 2011 USSA Board Meeting and the motion was seconded. The motion passed. Were the minutes of the Sept meeting approved?

Treasurer's Report

Treasurer, Richard Schambow, reported that the investment fund balance was \$184,000. Dr. Gerald Clair would like to see a comparison from previous years to this year. There was a discussion for a 1% charge on the major shows and that additional income will be used for promotion. The 2011-2012 fiscal years' budget includes \$12,000.00 for office help. The loss shown from this past fiscal year of \$71,000.00 was a combination of retirement pay-off of Utah office employees and costs incurred with the office moving to Iowa. There was a long discussion about the new computer registration program. Kim Ketcham made motion to approve the Treasurer's Report. The motion was seconded by Larry Pauly. The motion passed.

Secretary's Report

Secretary, Amanda Everts, reported that business has slowed down in the office. Amanda expects that the association will start to receive amnesty registrations soon, as the deadline draws nearer. Amanda reported that there are currently 700 USSA members and the office has processed 9546 registrations and 3140 transfers in the 2010-2011 fiscal year. The USSA checking account balance is approximately \$7,200.

Junior Association

Taylor Peck, UJSSA President reported the 2012 National Junior Show will be July 5 – 8, 2012 in Brookings, SD. Andy Asberry, UJSSA Co-Coordinator talked about breeder's banners that could be purchased and used at each National Junior Suffolk Show. A 2 foot by 4 foot full color banner is available to Junior Show sponsors only for \$50. Non-sponsor price is \$100. The banner will be displayed in the ring at the 2012 National Junior Suffolk Show. Afterward, it will be mailed to the purchaser to use at shows and sales as they see fit. UJSSA must receive payment before April 1 to allow time to design and order banners.

Committee Reports

By Laws

It was reported that the By-laws passed with 85% of the membership voting in favor of the changes.

Futurity

Richard Schambow reported that with the changes being made for the futurity rules, there will be better distribution of money's to the juniors. Another change that will be made to the futurity rules is that there will not be a division by districts from now on. Specific changes will be discussed at a future board meeting.

Marketing /Promotion

Bill Gergen stated that he did not like the posters that they were a waste of money.

Budget

The budget committee reported that the office seemed to be on target this year with its projected budget.

Computer Registration Program

Secretary, Amanda reported the program is being tested several days a week. There is constant interaction with the programmers and they work to fix the problems within days of when the problems are reported. Once the corrections are made, the program is tested again. One of the major problems is how the program interprets transfers. Amanda hoped they could have the new registration program up and going live in December or as soon as possible.

Ambassador

Danielle Whitman was selected to be the 2011-2019 UJSSA Ambassador.

Old Business

Utah Office/ Registration Program

The tentative closing date for the Utah office is December or as soon as possible. A lengthy discussion took place about why the Utah office is not closed yet. The only reason the Utah office is not closed is because it cannot be closed until the new registration program is live. A lengthy discussion followed about the cost of the new registration program. There was concern that the cost of the new program is now going to be between \$10,000.00 and \$12,000.00. President MacCauley stated that the cost of this program is relatively cheap as the cost could exceed \$20,000.00 if another company was creating the program. The board was reminded that this program needed to be finished and that once this program was completed it could be used to do registration for other breeds in the future. Dr. Clair made a motion to continue letting the programmers finish the program. The motion was seconded by Bill Gergen. The motion passed.

"Suffolk's of Today and Tomorrow"

Chairman, Tom Burke stated that the committee will have a conference call or meeting here at Louisville.

NAILE Market Lamb Monies

Chairman, Bill Gergen reported that this is the second year for the Champion Suffolk Market Lamb monies. To be eligible for the prize money each market lamb must have a Suffolk market lamb certificate and member showing must be a member of the UJSSA. This year there were 34 certificates purchased and 28 UJSSA memberships. The grand and reserve champion did not pay membership nor did they buy a certificate. The \$1,000.00 for grand champion and the \$500.00 for reserve grand champion were not paid out. There were two second place in-class winners that will be awarded \$25.00 each, as they were eligible for the monies. Next year the USSA will pay out five places and will be discussed further at a future meeting.

Richard Schambow made a motion to adjourn the meeting. Amanda Bergsieker seconded the motion. The meeting was adjourned.