United Suffolk Sheep Association Board of Directors Meeting – 2013/2014 Board North American International Livestock Expo November 15, 2015 1pm, South Wing B107

Board Member Present: President, Diane Russell, Vice-President, Rob Zelinsky, Treasurer, Bill Royer, Secretary, Amanda Everts and the following directors: Kip Kuntz, Larry Pauly, Paul Skartvedt, Dale Dobberpuhl, and Bret Henderson. Keith Pumphrey, Amanda Dobson and Virginia Gergen were not present.

The meeting was conducted by President, Diane Russell.

The October conference call minutes were emailed to the directors but copies were not available at the meeting. Approval of the October meeting minutes was tabled and they will be approved via email later in November.

Secretary's Report

Secretary, Amanda Everts, reported that there was nothing new to report since the October conference call. The checking account balance is \$32,313.

Treasurer's Report

Bill Royer reported that for the 2015 fiscal year the investment did not perform well – the current investment fund balance is \$194,000. Next year the budget projecting positive revenue of approximately \$4000. There are no fee increases this year. Fiscal reports for the end of the fiscal year were provided as well as fiscal year to date financial reports. Larry Pauly made motion to approve the Secretary's and Treasurer's report, the report was seconded by Kip Kuntz. The motion carried.

UJSSA Report

UJSSA President, Jaclynn Knutson, reported that 2016 National Junior Suffolk Show will be held at the Clay County Fairgrounds in Spencer, Iowa. The judge will be decided at the next junior meeting. The juniors will be around this week asking for sponsorship for the upcoming show. There is also a silent auction at the USSA booth – proceeds go toward the junior show. The 2017 show will be held in Wisconsin along with the All-American. The juniors are working to update their by-laws and constitution.

Committee Reports

There was no report from the ByLaws, Futurity, Budget, Hospitality, Ambassador and Hall of Fame committees.

Marketing & Promotion - ASI ad was in the October issue.

Scholarship – Diane Russell reported that Jaclynn Knutson and Katie Frost are recipients of the USSA Scholarship and Grant Friesen is the recipient of the Let's Grow Suffolk Scholarship.

NAILE Market Lamb – Paul Skartvedt briefly described the program. This year there were 27 of classified Suffolk market lambs signed up for the extra monies given by the USSA. The champion Suffolk market lamb and a class winner will be paid this year.

Old Business

Annual Meeting/Hall of Fame Banquet – Diane briefly summarized the schedule for the annual meeting.

Junior Coordinator/Board Committee Update – Bill Royer reported there was a conference call with the junior coordinators, Amanda Everts, Rob Zelinsky, Paul Skartvedt and himself. He will provide a document to the board at the next board meeting.

Suffolk Online Sale – Dan and Carol Willoughby discussed some of the details of online sales. Good photos, catalog information and video are recommended. There will be 10% commission with a cut for the association, a no sale fee and it would be optional for the association to add an entry fee. Dates need to be finalized by Dec. 28th to be included in any print materials. Percentage registered Suffolks can be sold in the sale as long as they are registered as percentage – breed percent information must be provided.

Let's Grow Grant – Tabled to new board meeting.

New Business

ASI Industry Partners – Tabled to new board meeting.

Win A Suffolk Ewe Lamb - Amanda reported that Kyle Gross of Nebraska is the winner of the Suffolk Ewe Lamb. There was discussion on changes that could be made to this program including more than one winner. This will go to committee for review.

Midwest Stud Ram Sale - Bret Oelke with Heartland Livestock Services reported on 2015 Midwest Sale. Next year every class that is offered in the fitted division will be offered in the slick shorn division. In the future breed associations will only receive 1% sales commission if they designate the Midwest Sale as their National Sale.

Rob Zelinsky made a motion to adjourn the meeting. Paul Skartvedt seconded the motion. The meeting was adjourned.