

**United Suffolk Sheep Association
June Board of Directors Conference Call
June 12, 2019**

Board Member Present: President, Matt Beals, Vice-President, Randy Hodges, Treasurer, Bill Royer and Secretary, Amanda Everts and the following directors: Blair Summey, Gayle Lucas, Tom Burke and Brenda Reau.
Absent: Greg Ahart, Bill Gergen, Jeremy Geske, Gary Hoskins and Bret Henderson.

Approval of the Agenda

Additions to the agenda: Quarterly report by directors on promoting registrations and Suffolks and improve the breed. Bill Royer made motion to approve the agenda as amended. The motion was seconded by Randy Hodges. The motion carried.

Secretary's Report

Secretary Everts reported that registry work submission has been increasing as the busy season approaches. Several email blasts have been sent advertising member's sales. Registrations and transfers are still projected to be down compared to last year. Registry work currently being process was submitted around June 1; registry work processed last year on this date was submitted around May 21.

Treasurer's Report

Bill Royer stated that investment account balance is \$231,938. The balance of the investment fund has been consistent over the last several months, which is good for how the market has done. Our checking account balance is \$9,425.28. Registration and transfer income last year at this time was \$22,519 compared to this fiscal year to date of \$17,121. Our total income is down about \$8,678 compared to last year. Expenses have been held low, down about \$9,000 – accounting costs, payroll, last year we had rebranding expenses and lastly reduced credit card expenses. Promotional supplies will be ordered soon, this will be between \$1500 and \$2000. These supplies will last for up to 3 years.

Brenda Reau moved to approve the Secretary and Treasurer's report as presented. The motion was seconded by Tom Burke. All were in favor, motion carried.

Junior Report

No report.

Committee Reports

By-Laws – No report.

Youth Promotion – No report.

Budget – No report. Work will begin on the budget soon and some work has been done on the Hall of Fame sponsorships.

Ambassador/Queen – Tom Burke reported that no applications have been received.

Breed Improvement – Brenda Reau reported event brochures will be mailed next week. The event will also be heavily advertised on social media and local radio promotion.

Hall of Fame – Randy Hodges reported that two of the inductees have been contacted and the other two will be contacted soon.

Scholarship – A total of 4 applications have been received. The committee will finalize selection and winners will be announced at the National Junior Suffolk Show.

Hospitality – Blair Summey reported that Reno went well. For Sedalia, the association will host donuts and drinks Friday before the sale. There will be a Suffolk meet & greet on Thursday evening from 7-10pm near the Suffolk pens – hosted by Suffolks Enthusiasts.

Online Sale – No report.

GAP – Bill Royer reported that 2 flocks have enrolled and 3 additional flocks have shown interest.

Suffolk Office – President Beals reported that this committee has disband.

Old Business

Informational Meeting at Midwest Sale

There was a brief discussion on what would be covered at the informational meeting at the Midwest Sale. The meeting will be Thursday at 8am. There was a brief discussion on what topics will be covered at that meeting.

Quarterly report by directors on promoting registrations and Suffolks and improve the breed. Bill Royer reported that his motion stated that this needed to be on the meeting agenda quarterly and that all directors were to report on what they were doing.

New Business

501 (c) 3

Bill Royer reported that he continues to work on the Foundation setup. Blair Summey made motion that we move forward with establishing a 501 (c) 3 status for our foundation. The motion was seconded by Tom Burke. A roll call vote was take; all were in favor (Summey, Lucas, Burke, Royer, Reau & Hodges).

Junior Coordinator

Bill Royer reported that there were 4 applicants for the Junior Coordinator position, 3 were interviewed. A background check will be completed prior to officially announcing this information. Bill Royer recommended that we need to have board member there to work with her on this transition and will give us a direct report back to the board on the happenings of the junior association. Bill Royer made a motion that Nancy Burton of Wisconsin fill the role of Junior Coordinator. The motion was seconded by Randy Hodges. All were in favor. The Junior Coordinator will be evaluated each year by one or two board members at NAILE. The Jr. Association President will provide feedback to the evaluation committee.

Tom Burke will recognize Taylor Peck and Janet Hukowicz at the Suffolk Social in Hutchinson, Kansas.

Spencer Meeting

The July meeting will be a face to face, beginning at 9am in Spencer Iowa.

Tom Burke made motion to adjourn the meeting at 8:12pm. Motion was seconded by Randy Hodges. All in favor. Meeting adjourned.

Approved 10.23.19.