

UNITED SUFFOLK SHEEP ASSOCIATION

(Includes United Junior Suffolk Sheep Association)

Summarized Financial Report

October 1, 2020 - September 30, 2021

REVENUE & SUPPORT

Donations/Scholarships	\$	-
UJSSA Revenue	\$	7,663
Futurity Income	\$	2,025
Membership Dues	\$	19,612
Registrations	\$	38,744
Transfers	\$	22,329
Corrected and duplicate certificates	\$	566
Pedigrees & Re-Christening	\$	1,045
Postage, Shipping & Handling	\$	6,141
Promotional Items	\$	14
Membership Directory Advertising	\$	34,677
Newsletter & Website Advertising & Email Blasts	\$	2,655
Show & Sales	\$	4,961
Credits & Misc. Income	\$	2,791
Total Revenue & Support	\$	143,223

EXPENSES

Personnel Expense		
Insurance - Workmans Comp	\$	73
Payroll Taxes & Benefits	\$	5,020
Salaries & Wages	\$	46,750
Office Expenses		
Postage, Shipping & Handling	\$	2,023
Computer Hardware (non-cap) & Software		
Website Maintenance	\$	8,985
Office Supplies	\$	1,157
Printing	\$	5,318
Internet/Telephone	\$	1,274
Dues, Subscriptions & Registrations	\$	4,665
Occupancy Expenses		
Office Lease	\$	2,400
Insurance - Equipment & Contents	\$	1,910
Insurance Officer	\$	2,484
Show and Sale Expenses		
Judging	\$	500
Premiums and Awards	\$	3,946
Sales Other	\$	385
Futurity	\$	1,405
Miscellaneous Expenses		
Ambassador/Jr. Coordinator	\$	-
Miscellaneous Expense-other	\$	(15)
Administrative Expenses		
Professional fees	\$	4,410
Bank Charges, Credit Card Fees	\$	2,807
Foundation Grant Expense	\$	-
Promotional Expense	\$	30,942
Meeting & Banquet Expenses	\$	190
Staff Travel Expense	\$	1,137
Junior Association Expense	\$	11,052
Depreciation Expense	\$	90
Total Expenses	\$	138,908
Excess of Revenue Over (Expenses)	\$	4,315
Net Assets-Beginning of Year	\$	291,335
Investment Administrative Expenses	\$	(4,282)
Unrealized Gain (Loss) on Investments	\$	46,241
Interest Income	\$	6,054
Change in Net Assets	\$	52,328
Net Assets-End of Year	\$	343,663