

UNITED SUFFOLK SHEEP ASSOCIATION

(Includes United Junior Suffolk Sheep Association)

Summarized Financial Report

October 1, 2022 - September 30, 2023

REVENUE & SUPPORT

UJSSA Revenue	\$	8,496
Futurity Income	\$	1,900
Membership Dues	\$	22,545
Registrations	\$	33,486
Transfers	\$	17,676
Corrected and duplicate certificates	\$	640
Pedigrees & Re-Christening	\$	710
Postage, Shipping & Handling	\$	2,364
Promotional Items	\$	865
Membership Directory Advertising	\$	28,350
Newsletter & Website Advertising & Email Blasts	\$	1,865
Show & Sales	\$	17,973
Credits & Misc. Income	\$	5,493
Total Revenue & Support	\$	142,363

EXPENSES

Personnel Expense		
Payroll Taxes & Benefits	\$	5,486
Salaries & Wages	\$	48,600
Office Expenses		
Postage, Shipping & Handling	\$	2,193
Website & Registration Program	\$	21,635
Office Supplies	\$	1,319
Printing	\$	4,660
Internet/Telephone	\$	1,377
Dues, Subscriptions & Registrations	\$	4,172
Occupancy Expenses		
Office Lease	\$	2,400
Insurance - Equipment & Contents	\$	3,279
Insurance Officer	\$	2,292
Show and Sale Expenses		
Judging	\$	1,285
Premiums and Awards	\$	4,769
Sales Other	\$	173
Suffolk Event	\$	18,696
Futurity	\$	2,370
Miscellaneous Expenses		
Ambassador/Jr. Coordinator	\$	1,500
Miscellaneous Expense-other	\$	434
Administrative Expenses		
Professional fees	\$	3,321
Bank Charges, Credit Card Fees	\$	2,191
Promotional Expense	\$	36,101
Meeting & Banquet Expenses	\$	4,103
Staff Travel Expense	\$	7,029
Junior Association Expense	\$	8,899
Total Expenses	\$	188,283
Excess of Revenue Over (Expenses)	\$	(45,920)
Net Assets-Beginning of Year	\$	260,631
Investment Administrative Expenses	\$	(3,226)
Unrealized Gain (Loss) on Investments	\$	25,151
Interest Income	\$	5,195
Change in Net Assets	\$	(18,800)
Net Assets-End of Year	\$	241,831